

Adani Portfolio – Australia Investor Meet

June 2023

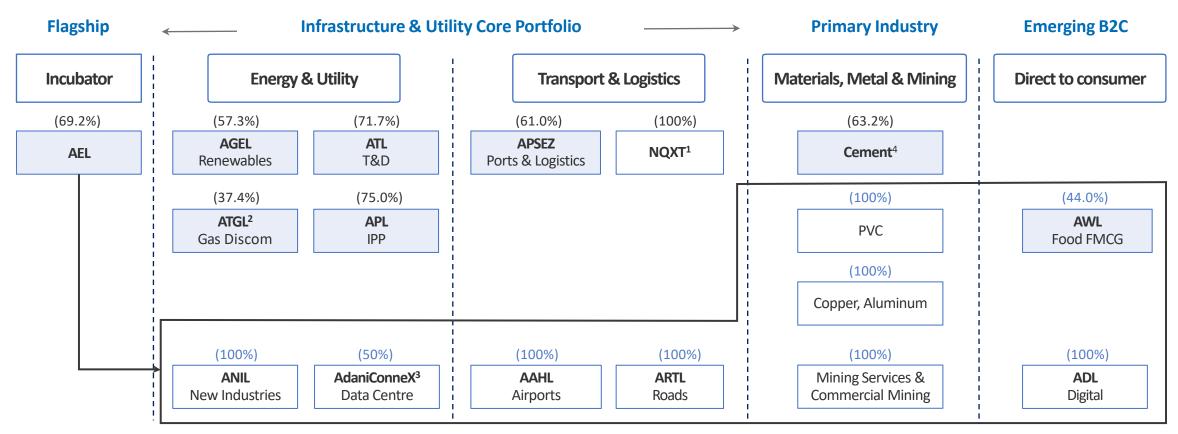


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Adani Portfolio Overview



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(%): Promoter equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries

A multi-decade story of high growth centered around infrastructure & utility core

1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; ATL: Adani Transmission Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Limited; IPP: Independent Power Producer

^{4.} Cement business includes 63.15% stake in Ambuja Cement which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited



Secular growth with world leading efficiency



Growth 3x

EBITDA 70% 1,2



Renewables

Growth 4x

EBITDA 92% 1,4



Growth 3x

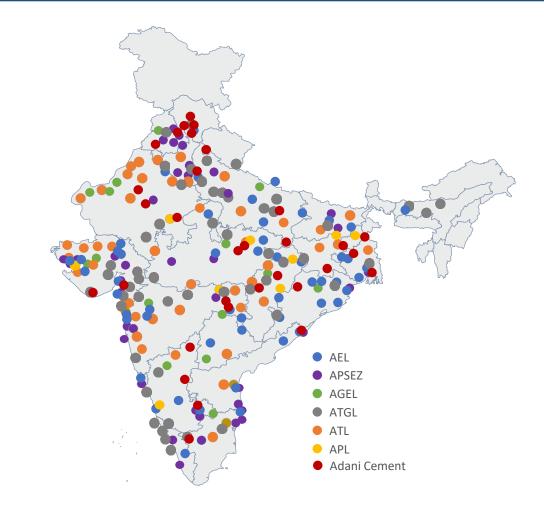
EBITDA 91% 1,3,5



Growth 1.4x

EBITDA 19% 1,3

National footprint with deep coverage





Phase

Development



Operations



Post Operations

ctivity

Performance

Analysis & market

intelligence

Origination

- Viability analysis
- Strategic value



- Construction
- Engineering & design Sourcing & quality levels
- Equity & debt funding at project
- Life cycleO&M planning

Operation

- Asset Management plan
- · Redesigning capital structure of assets

Capital Mgmt

 Operational phase funding consistent with asset life

India's Largest Commercial Port (at Mundra)



Highest Margin among Peers

Longest Private HVDC Line in Asia (Mundra - Mohindergarh)



Site Development

Concessions & regulatory

Investment case development

Site acquisition

agreements

Highest line availability

648 MW Ultra Mega Solar Power Plant (at Kamuthi, TamilNadu)



Constructed and Commissioned in nine months





Centralized continuous monitoring of plants across India on a single cloud based platform



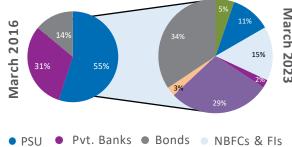
- First ever GMTN of USD 2 bn by an energy utility player in India - an SLB in line with COP26 goals - at AEML
- AGEL's tied up "Diversified Growth Capital" with revolving facility of USD 1.35 bn - will fully fund its entire project pipeline
- Issuance of 20- & 10-years dual tranche bond of USD 750 mn - APSEZ the only infrastructure company to do so
- Green bond issuance of USD 750 mn establishes AGEL as India's leading credit in the renewable sector













Adani Portfolio: Strong Financial Performance delivered across portfolio



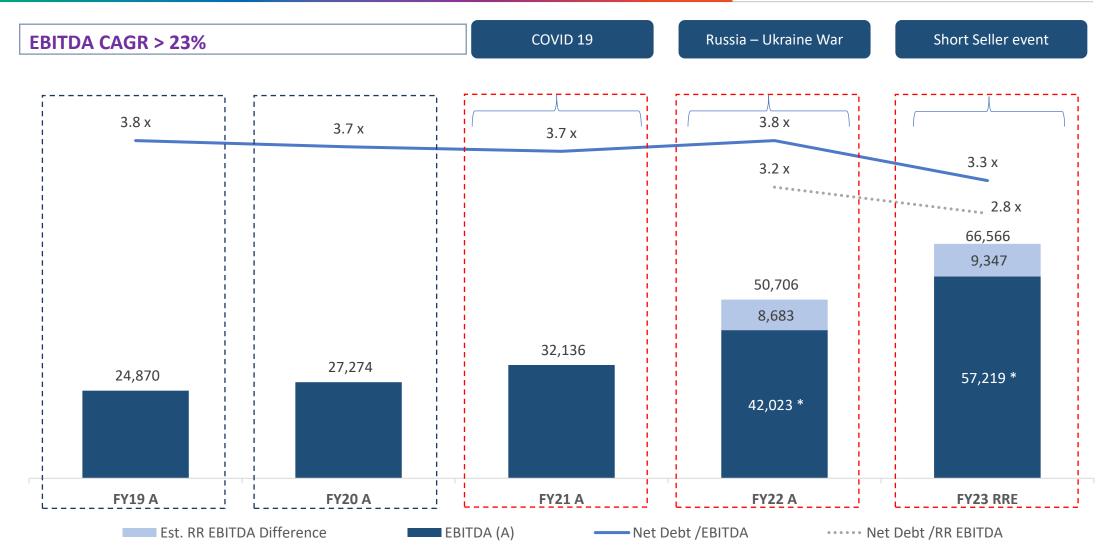
Sector	FY23 EBITDA	FY22 EBITDA	Growth	% of Total
Utility	27,842	24,073	16%	48.7%
Transport	14,435	12,637	14%	25.2%
AEL - Infrastructure Businesses	5,109	1,875	173%	8.9%
A. Sub-total (Infrastructure)	47,386	38,585	23%	82.8%
Adjacencies (Cement) 1	4,368	NA	-	7.6%
B. Sub-total (Adjacencies)	4,368	-	-	7.6%
AEL- Existing Businesses	5,466	3,438	59%	9.6%
FMCG ²	2,139	2,045	5%	-
C. Sub-total (Others) ²	5,466	3,438	59%	9.6%
Portfolio EBITDA (A+B+C) ²	57,219	42,023	36%	100%

- Infrastructure Business EBITDA USD 5.8Bn 23%
- Other than Infrastructure Business EBITDA USD 1.2 Bn
- ~83% of overall EBITDA contributing by Infrastructure
- AEL incubation bearing fruits 173% ↑ from last year

Mining and
Mining services
now below 10%
of EBITDA

Adani Portfolio: Growth with Credit Discipline





Note -1 FY 23 debt included the acquisition debt of Cement business of INR 32,868 cr , EBITDA for cement business has only been included in FY23 numbers. Since ACL has shifted from using CY to FY this time, above figures correspond to 12M (Apr'22Mar'23)=15M(Jan'22-Mar'23) – 3M (Jan'22-Mar'22)

EBITDA – Earning before Interest Tax Depreciation & Amortization I Net debt = Gross debt less Cash Balances I Cash Balances includes cash & cash equivalents, bank balances, current investments, market value of marketable securities (non-current investments), balance held as margin money & deposit for more than 12 months. I FY23 RRE – FY 23 Run Rate EBITDA I Run-rate EBITDA considers annualized EBITDA for assets commissioned after the start of the year. Run rate EBITDA includes other income | A – Audited nos | EBITDA: PAT + Share of profit from JV + Tax + Deferred Tax + Depreciation + Finance Cost + Unrealized Forex Loss / (Gain) + Exceptional Items | ACL- Ambuja Cement Limited | PAT- Profit after tax excl share of profit from JV | CAGR-Compounded Annual Growth Rate | *Audited EBITDA

Adani Portfolio: Maturity and Leverage Discipline



Leverage Ratio	Listed Entity	Net Debt / RR EBITDA	FFO	Cash Balance	Long Term Debt	LTD/FFO Cover	LTD/FFO+ cash Cover	Avg. Maturity of LTD (Years)
0 – 1.5x	ATGL	1.08x	724	372	605	0.84x	0.55x	1.93
1.5x - 3.0x	APSEZ	2.78x	10,747	9,830	49,317	4.59x	2.40x	5.74
	AEL	2.09x	6,423	5,652	23,692	3.69x	1.96x	5.95
	APL	1.81x	11,608	2,861	29,790	2.57x	2.06x	6.09
3.0x – 5.0x	ATL	4.55x	3,644	4,152	29,493	8.09x	3.78x	9.95
>5.0x	AGEL	5.61x	3,070	5,571	45,423	14.79x	5.26x	7.81

- Significant Debt, \sim 58% of total term debt, of portfolio is in the leverage ratio range of 0x 3.0x
- Assets with leverage ratio beyond 3.0x are covered by 100% contracted cash flow (ATL & AGEL)
 - ATL & AGEL additionally best matched with duration risk

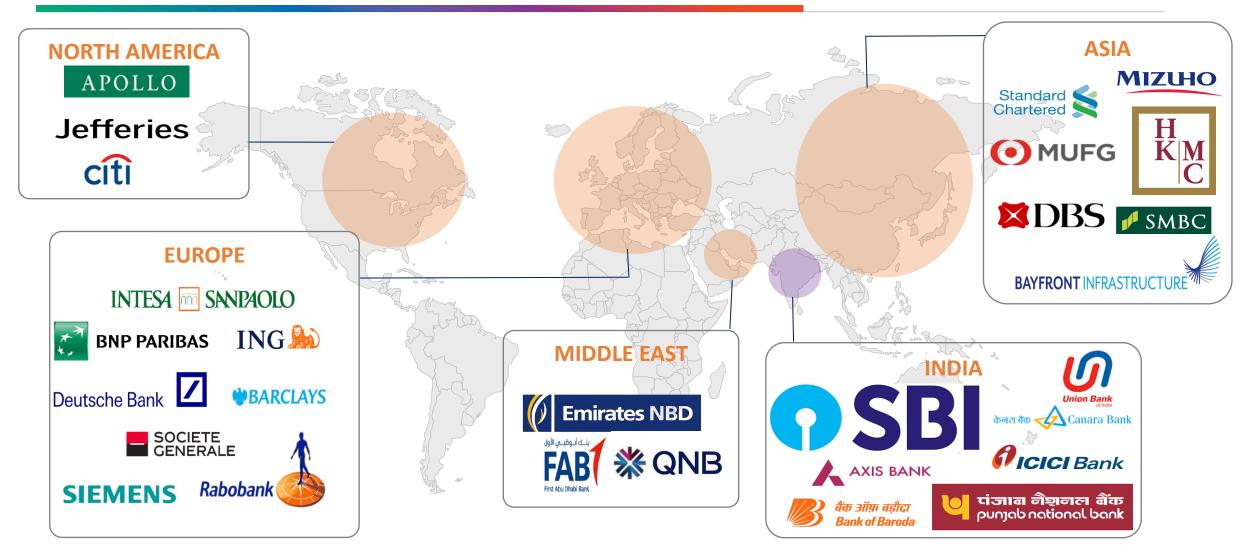
Adani Portfolio - Credit Rating Metrices comfortably within required range with headroom



		APSEZ				ATL	
Agency	Ratio	Min Required	Currently at	Agency	Ratio	Min Required	Currently at
Moody's	FFOA / Net Debt	>14.0%	28.87%	Moody's	FFOA/ Net Debt	>7.0%	18.80%
S&P Global	FFOA / Net Debt	>15.0%	28.87%		Ratio	Max Permitted	Currently at
Fitch	Ratio	Max Permitted	Currently at	Fitch Ratings	Net Debt / EBITDA	<5.5x	4.55x
Ratings	Gross Debt / EBITDA	<6.0x	3.47x			ATGL	
		AGEL		Agency	Ratio	Max Permitted	Currently at
Agency	Ratio	Min Required	Currently at	R ICRA	Gross Debt / EBITDA	<3.0x	1.48x
Moody's	CFO / Gross Debt	>2%	6.44%			AEL	
		APL					
Agency	Ratio	Max Permitted	Currently at	Agency	Ratio	Max Permitted	Currently at
IndiaRatings & Research	Net Debt / EBITDA	<4.0x	2.27x	Care <i>Edge</i>	Net Debt / EBITDA	<6.0x	2.09x
CRISIL							

Adani Portfolio: Strong domestic relationships supported by extensive & deep global relationships





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Adani Portfolio: Business wise Performance





Ports and Logistics

- Highest ever cargo volume 339 MMT:
 9% YoY growth
- 300 MMT of cargo handled in just 329 days, surpassing FY22 benchmark of 354 days
- Mundra & Krishnapatnam featured in top 10 Indian ports
- Logistics rail volumes crossed a milestone of 500,000 TEUs



Gas

- 126 new CNG stations added: total 460 now
- 1.24L+ new homes on PNG: now serving 7L+ homes
- Completed 10,880 inch km of steel pipeline
- Commissioned 1st CBG in UP
- 104 **EV points** in 26 locations



Transmission

- Transmission availability 99.7%
- AEML supply reliability: 99.9%
- 1,074 ckms added to network [total 19,779 ckms]
- Sold 9,062 mn units: up 14% YoY
- Fully commissioned 4 projects and won bids for 2 new projects
- Added 2 smart metering projects



Renewables

- Operational capacity grew by 49% to 8,086 MW - largest operational renewable portfolio in India
- Added 2,676 MW in FY23
- Operationalized India's first solarwind hybrid plant in Rajasthan of 2.140 MW
- Solar portfolio CUF improved by 90 bps YoY to 24.7% in FY23

adani

- ANIL: Modules volume up by 15% to 1.3 GW
- Airports: Pax movements up by 103% to 74.8 Mn
- Roads: Completed 3 HAM road projects during FY23
- Mining Services: Production volume up by 7% to 29.7 MMT
- IRM: Volume up by 37% to 88.2 MMT



Cement

- Consolidated sales volume for Jan 22
 - Mar 23: 69.1 MMT
- Clinker factor reduced to 60.6% for Ambuja and to 54.8% for ACC
- RMX sales stood at 3.95 MM³
- Kiln fuel cost reduced by 10%
- WHRS projects for 33 MW commissioned



Power

- Sales up by 2% to 53.39 BU
- 6 OpCo subsidiaries amalgamated with APL
- Achieved consolidated PLF of 47.9% in FY23¹



- Crossed 5 MMT sales during FY23:
 14% YoY growth
- Continue to be highest exporter of castor oil from India

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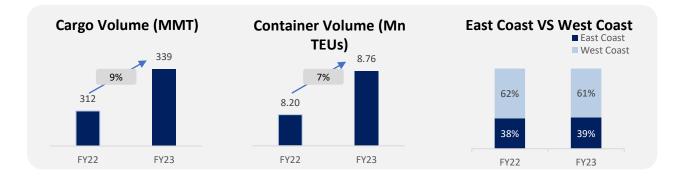
Adani Ports and Special Economic Zone Limited

Adani Ports and Special Economic Zone Limited: FY23 Highlights



Business Updates

- Acquisition of strategic assets:
 - Haifa Port Company, the operator of Israel's largest port
 - Indian Oiltanking Ltd (IOTL), one of India's largest developer & operator of liquid storage facilities
 - Gangavaram Ports, India's 3rd largest private sector port
 - Ocean Sparkle Ltd, India's leading 3rd party marine service provider
 - Karaikal Port, all-weather deep-water port in Puducherry
- Commissioned container terminal at Gangavaram (0.6 Mn TEUs), liquid storage tanks at Kattupalli, mechanization of Berth no. 6 at Krishnapatnam concluded, Dhamra LNG Terminal berthed its first ship and the natural gas started flowing in the pipeline network from the terminal
- Signed LoI for greenfield construction of **Tajpur Port**, West Bengal's 1st deep-sea port
- Signed concession agreement for mechanization of 4MMT berth at Haldia Dock complex in West Bengal



- ICD Tumb integrated with Adami Logistics Ltd (ALL); one of largest ICD in India with a capacity of 0.5 MTEUs
- Taloja MMLP became operational during the year
- Added warehousing facilities with 0.8 Mn Sqft , total rakes count increases to
 93
- Adani Agri Logistics: Won the contract for building Grain Silos at 70 locations (8 States) with proposed capacity of ~2.8MMT, (total agri silo capacity now ~4MMT)
- Visibility on addition of two more MMLPs (Loni ICD and Valvada ICD) in FY24 on account of bids won
- APSEZ recorded its largest port cargo volumes at 339 MMT (+9% YoY),
 Logistics recorded cargo volumes through sweating of assets 500,446 TEUs (+24% YoY), Bulk: 14.35 MMT (+63% YoY)

Key Financials (INR Cr)

	FY22	FY23	% change
Revenue	19,343	22,405	15.8%
EBITDA	12,637	14,435	14.2%
EBITDA %	65.3%	64.4%	
PAT	4,953	5,393	8.9%
PAT %	25.6%	24.1%	

Adani Ports and Special Economic Zone Limited: Credit Updates



International Ratings

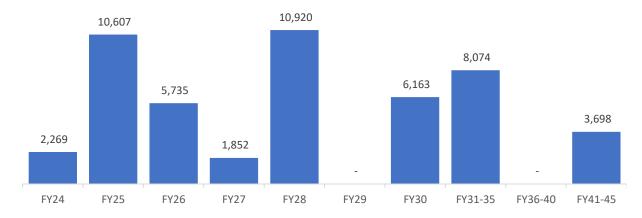
Company	Rating
APSEZ	BBB- (S&P, Fitch) / Baa3 (Moody's)
Adani International Container Terminal Private Limited (AICTPL)	BBB- (S&P, Fitch) / Baa3 (Moody's)

Domestic Ratings

Listed Entities	Domestic Rating Agency	INR Ratings
APSEZ	India Ratings	AA+/Stable
APSEZ	ICRA	AA+/Negative

Debt Maturity Profile as on 31 Mar 2023 (INR Cr)

Cash Balances¹: 9,830 cr Run rate EBITDA²: 14,435 cr



Agency	Ratio	Min Required	Currently at
Moody's	FFOA / Net Debt	>14.0%	28.87%
S&P Global	FFOA / Net Debt	>15.0%	28.87%

Agency Ratio Max Permitted Currently at

Fitch
Ratings Gross Debt / EBITDA <6.0x 3.47x

^{1.} Cash Balances as on 31 Mar 2023: Includes cash & cash equivalents, bank balances, current investments, market value of marketable securities (non-current investments), balance held as margin money & deposit > 12 months

^{2.} Run-rate EBITDA considers annualized EBITDA for assets commissioned after the start of the year. Run rate EBITDA includes other income. FFOA - Fund From Operations as per Agency, FFOA= EBITDA-actual Tax paid- Actual Finance cost paid – Working Capital Changes

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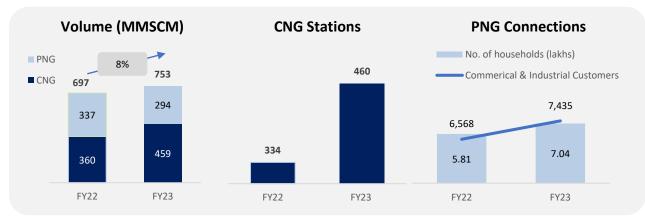
Adani Total Gas Limited

Adani Total Gas Limited: FY23 Highlights



Business Updates

- ATGL has added 126 new CNG stations in FY23 taking total CNG stations to 460
- PNG connections increased to 7.04 lakh households. PNG industrial & commercial connections increased to 7,435
- 104 EV charging points installed across multiple strategic locations
- CNG volume increased 28% Y-o-Y on account of promotional activities along with network expansion of CNG stations. PNG volume has decreased by 13% Y-o-Y due to gas curtailment by suppliers considering high prices.
- Steel pipeline network increased to **10,883 inch-km**, with **1,946 inch-km** pipe laid in FY23.
- Increase of geographic spread with contribution of New Geographical Areas (GAs) in volume mix to 22% in FY23 from 16% in FY22



- Gas sourcing: ATGL continued its effort to have efficient gas sourcing to reduce the impact of volatility in gas price as follows:
 - Sourcing Volumes through IGX and Bilateral trades
 - Short term contracts helped in improving the gas cost by taking benefit of falling prices
 - Priority accorded to CNG(T) and PNG(D) customers under HPHT gas auction to reduce APM shortfall. W.e.f., 8th April'23, GOI notified APM ceiling price of 6.5 \$/MMBTU and floor price of 4 \$/MMBTU for next 2 years. Post 2 yrs. nominal increase of 0.25 \$/MMBTU will be applied on floor and ceiling price.
 - ATGL procured **0.39** MMSCMD of the Domestic gas which was put up for bid in April 2023

Key Financials (INR Cr)

	FY22	FY23	% change
Revenue	3,248	4,720	45.3%
EBITDA	819	924	12.8%
EBITDA %	25.2%	19.6%	
PAT	509	546	7.3%
PAT %	15.7%	11.6%	

Adani Total Gas Limited: Credit Updates



Domestic Ratings

ICRA: AA-/Negative

The ratings continue to factor in ATGL's healthy financial risk profile, characterized by adequate return and debt protection metrics because of the robust cash generation from its ongoing business. ICRA considers its promoters' strong profile with equal holding (37.4%) by Total Energies SE (Total; rated A1(Stable)/P-1 by Moody's) through Total Holdings SAS and the Adani family. It expects ATGL to have significant operational synergies with Total over the long-term.

However, Adani Total Gas Limited's (ATGL) outlook is revised to negative on account of the deterioration in the Group's financial flexibility, following a sharp decline in share prices and an increase in the yield of international bonds raised by group entities.

Agency Ratio Max Permitted Currently at

Currently at

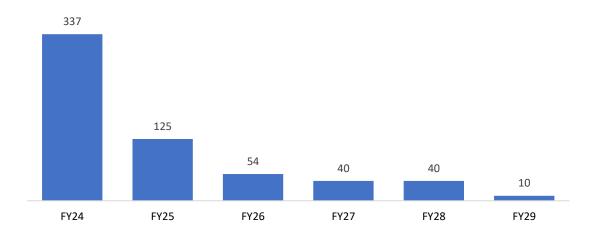
Currently at

Currently at

Currently at

Debt Maturity Profile as on 31 Mar 2023 (INR Cr)

Cash Balances¹: 372 cr Run rate EBITDA²: 924 cr



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Adani Transmission Limited

Adani Transmission Limited: FY23 Highlights



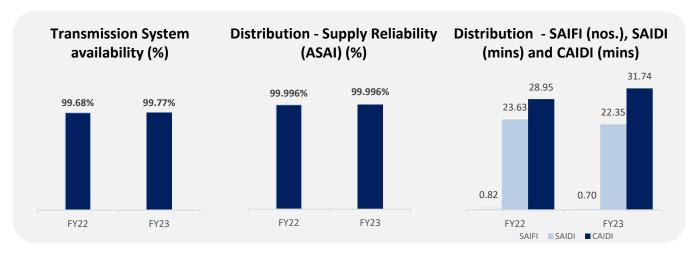
Business Updates

- Added 1,704 ckms to operational network with total network at 19,779 ckms
- Won two transmission TBCB projects (Khavda II-A and WRSR) and two smart metering projects (BEST and APDCL) during the year
- Received order from MERC with revised ARR and tariff allowing liquidation of Rs. 18 bn regulatory deferral balance over two years. Despite the rise in the tariff, AEML remains most competitive amongst the peers in the region
- 13.7% YoY growth units sold 9,062 million units vs. 7,972 million units last year on account of uptick in energy demand
- Distribution loss improving consistently and stands at 5.93% in FY23 vs. 6.55% in FY22

Consumer centricity:

- E-payment as a % of total collection at 75% in FY23 vs. 69.73% in FY22 driven by digital adoption push
- Consistent fall in consumer complaints depicting higher consumer satisfaction
- Distribution households base of 3.13 mn
- Distribution business continued to maintain high collection efficiency

Superior Operating Metrics



Key Financials (INR Cr)

	FY22	FY23	% change
Revenue	11,861	13,840	14.3%
EBITDA	5,493	6,101	10.0%
EBITDA %	46.3%	44.1%	
PAT	1,236	1,281	3.5%
PAT %	10.4%	9.3%	

Adani Transmission Limited: Credit Updates



International Ratings

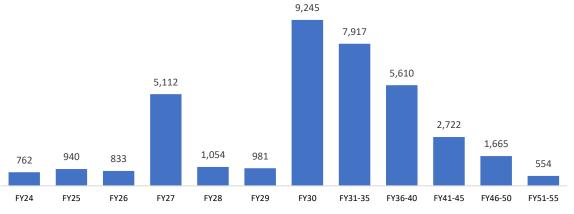
Company	Rating
ATL USPP	BBB- (Fitch) / Baa3 (Moody's)
Adani Electricity Mumbai Ltd	BBB- (S&P, Fitch) / Baa3 (Moody's)
ATSOL – Obligor Group	BBB- (Fitch) / Baa3 (Moody's)

Domestic Ratings

Listed Entities	Domestic Rating Agency	INR Ratings
ATL Consolidated	India Ratings	AA+/Negative
Alipurduar Transmission Limited	India Ratings	AAA/ Stable
Western Transmission (Gujarat) Ltd	India Ratings	AAA/ Stable

Debt Maturity Profile as on 31 March 2023 (INR Cr)

Cash Balances¹: 4,152 cr Run rate EBITDA²: 6,101 cr



Key Assumptions for Debt Maturity Profile for ATL:

Agency Ratio Min Required Currently at

MOODY'S FFOA/ Net Debt >7.0% 18.80%

Agency Ratio Max Permitted Currently at

Fitch
Ratings Net Debt / EBITDA <5.5x 4.55x

^{1.} Go-to-market facility of INR 9,628 cr due in FY26, assumed to be refinanced with amortizing debt till FY53

02d

Adani Green Energy Limited

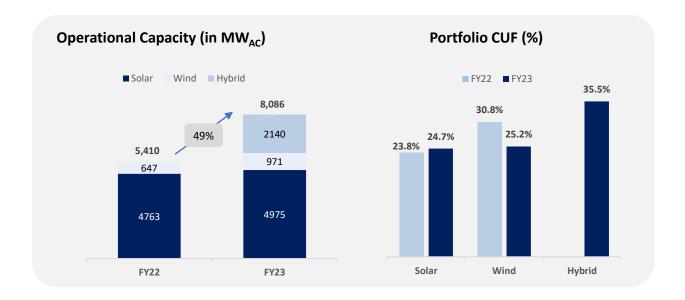
Adani Green Energy Limited: FY23 Highlights



Business Updates

- AGEL commissioned 2,676 MW renewable projects in FY23, taking the total operational capacity to 8,086 MW (49% increase YoY)
 - 2,140 MW Solar-Wind Hybrid plants in Rajasthan, India's first and World's largest
 - 325 MW Wind Power Plant, largest in Madhya Pradesh
 - 212 MW Solar Power Plant in Rajasthan
- Newly commissioned Hybrid portfolio CUF stands at a strong 35.5%. Solar portfolio CUF was at 24.7% with 90bps improvement YoY and Wind at 25.2% with 560bps reduction YoY.

- AGEL continues to maintain a strong counterparty profile with 86% sovereign/ sovereign equivalent rated counterparties.
- PPAs signed with SECI in FY23: 450 MW for wind projects and 650 MW for solar projects.
- Energy sales increased by **58%** Y-o-Y at **14,880** Mn units.
- Credit Rating for 648 MW Kamuthi solar plants increased from 'A+' to 'AA-' by India Ratings backed by improved receivables further improving liquidity cover.



Key Financials (INR Cr)

	FY22	FY23	%change
Total Revenue	5,577	8,633	54.8%
Revenue from Power Supply	3,783	5,825	54.0%
EBITDA	3,926	6,390	62.8%
EBITDA %	70.4%	74.0%	
Run rate EBITDA	6,644	7,505	13.0%
PAT	489	973	99.0%
PAT %	8.8%	11.3%	

Adani Green Energy Limited: Credit Updates



International Ratings

Company	Rating	
AGEL List Co	Ba3 / Negative (Moody's)	
AGEL RG2	BBB- (Fitch) / Ba1 (Moody's)/ BB+ (S&P)	
AGEL RG1	BB+ (Fitch)/ Ba2 (Moody's)/ BB- (S&P)	

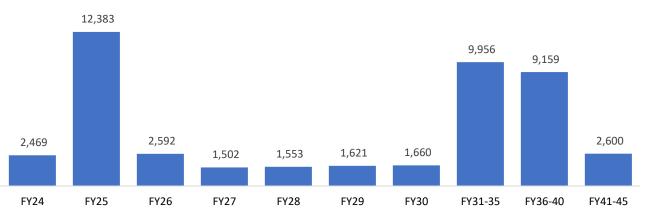
Domestic Ratings

Listed Entities	Domestic Rating Agency	INR Ratings
AGEL (Consolidated)	India Ratings	A+/Negative
AGEL RG1	CRISIL	AA/ Stable
AGEL RG1	India Ratings	AA/Negative

RG: Restricted Group

Debt Maturity Profile as on 31 Mar 2023 (INR Cr)

Cash Balances¹: 5,571 Cr Run rate EBITDA²: 7,505 Cr



Key Assumptions for Debt Maturity Profile for AGEL:

Go-to-market facility of INR 10,607 cr due in FY25 and INR 2,267 cr due in FY26, assumed to be refinanced with amortizing loan over residual PPA life with 5-year tail period

Agency	Ratio	Min Required	Currently at
Moody's	CFO / Gross Debt	2%	6.44%

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Adani Enterprises Limited

Adani Enterprises Limited: FY23 Highlights



Business Updates

Airports:

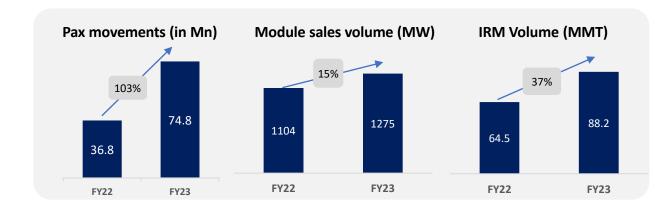
 Mumbai airport achieves Highest Level 4+ "Transition" of ACA on carbon management maturity.

- Roads:

- Completed 3 HAM road projects during FY 23.
- 3 Border Check Posts made operational during Q4 FY23 in MBCPNL

Data Center:

- Overall Project Completion Status: Chennai (~ 49%), Noida (~37%), Hyderabad (~30%),
- Hyperscale & Enterprise: Orderbook of ~103 MW from Hyperscale & Enterprise customers.



- ANIL:

- Solar New 2.0 GW Capacity Plant Module line COD declared in July 22 and Cell Line COD declared in March 2023
- Existing 1.5 GW module plant being upgraded to 2 GW with Topcon Cell Technology,
 Topcon COD for module declared April 23.

Wind

- Prototype 1 > Erection & Commissioning Completed
- Prototype 2 > Assemble Completed
- For Blade manufacturing facility the machine installation and ramp up have been work started.

Mining services and IRM:

- Awarded Pelma Mine (15 MMT) in Chhattisgarh
- Maintained leadership with 50% market share in Mining Services
- Mining services production volume up by 7% to 29.7 MMT

Key Financials (INR Cr)

	FY22	FY23	% change
Revenue	70,433	138,175	96.2%
EBITDA	5,312	10,575	99.1%
EBITDA %	7.5%	7.7%	
PAT	788	2,422	207.4%
PAT %	1.1%	1.8%	

Adani Enterprises Limited: Credit Updates



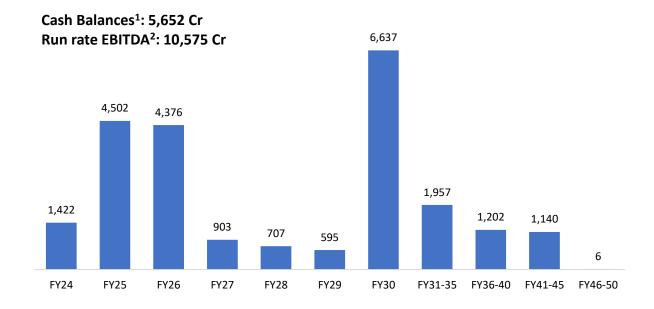
International Ratings

Company	Rating
MIAL	BB+ (Fitch)

Domestic Ratings

Listed Entities	Domestic Rating Agency	INR Ratings
AEL (consolidated)	India Ratings	A+/Negative
AEL (consolidated)	CAREEDGE	A+/Negative
AEL (consolidated)	Brickworks	A+/Negative
AAHL	India Ratings	A+/Stable
AAHL	CRISIL	A+/Negative
MIAL	CRISIL	AA-/ Stable
MIAL	CAREEDGE	AA-/ Positive

Debt Maturity Profile as on 31 Mar 2023 (INR Cr)





¹ Cash Balances as on 31 Mar 2023 Includes cash & cash equivalents, bank balances, current investments, market value of marketable securities (non-current investments), balance held as margin money & deposit for more than 12 months.

2 Run-rate EBITDA considers annualized EBITDA for assets commissioned after the start of the year. Run rate EBITDA includes other income., MIAL: Mumbai International Airport Ltd., AAHL: Adani Airport Holdings Ltd.

O2f

Adani Wilmar Limited

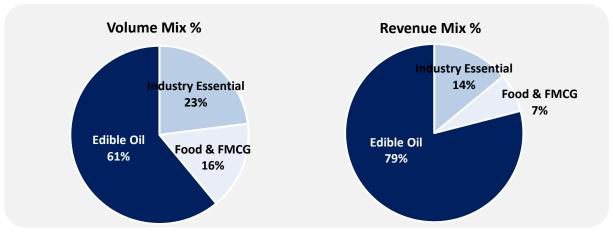
Adani Wilmar Limited: FY23 Highlights



Business Updates

- In Edible Oil ,branded segment with ~75% saliency, grew by ~8% YoY in FY23.
- Launched premium regional variants in West Bengal in Non-Basmati Rice category under 'Fortune' (the only national brand to offer such regional variants)
- In pulses, the Company launched 9 different varieties of natural dal (legumes), under 'Fortune' brand, which are sortex-cleaned and unpolished.
- During the year, Company has more than doubled direct reach of rural towns (13,000+ towns in Mar'23) through sub-stockist model.
- Alternate Channel (E-comm, Quick commerce, Modern Trade, eB2B) registered strong
 Y-o-Y volume growth of 23% in FY23,

- Oleochemicals, a forward integration of palm oil refining, registered 20% growth in FY23.
- The Company continued its leadership position in Castor oil exports, with 28.4%
 market share in FY23
- Started incentivizing logistic supplier to use CNG vehicle;3.8% of total volume of packed goods were dispatched in CNG vehicles in FY23.
- Wholly owned Bangladesh subsidiary made loss of INR 63 cr. In FY'23 due to local currency depreciation and price caps by Government on edible oils. This resulted in lower consolidated PAT, compared to the standalone PAT
- AWL stock has been included in NIFTY Next 50 and Nifty 100 Indices from 31 March 2023.



Key Financials (INR Cr)

	FY22	FY23	% change
Revenue	54,327	58,446	8.0%
EBITDA	2,045	2,139	5.0%
EBITDA %	3.6%	3.3%	
PAT	804	582	$(28.0\%)^{1}$
PAT %	1.5%	1.0%	

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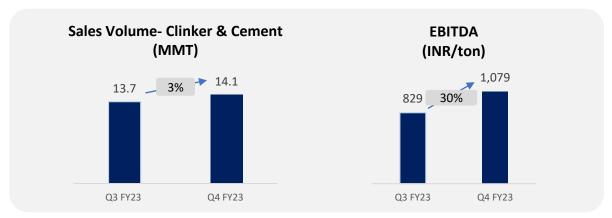
Adani Cement Limited

Adani Cement Limited: FY23 Highlights



Business Updates

- H2FY23 was the first full operational half-year under Adani post acquisition of Ambuja and ACC shares from Holcim on 15 Sep 2022
- Clinker & Cement Sales volume grew by 3% (from 13.7 MMT in Q3 FY23 to 14.1 MMT in Q4FY23), Sales volume increase and Cost reduction initiatives led to improvement in EBITDA by 34% QoQ
- Realization up by 0.7% mainly on account of volume increase. Trade sales volume improved by 1% QoQ @ 79% of total sales volume. Premium products - 22% of total trade sales volume
- EBITDA improved by INR 250/ ton (30% QoQ) mainly driven by various cost saving initiatives
- Freight and Forwarding Cost reduced due to Warehouse footprint optimization, Serving short lead markets directly to customers - 45% of sales volume < 150 kms market, Improved Rail/Road mix (26-30%), Successful negotiation with union in Himachal



- Power and Fuel Cost reduced due to Increased linkage materialization, Fuel mix optimization, Group synergies on coal procurement, Expansion of own coal mine - Gare Palma, TSR improved from 8.2% to 8.8%, WHRS share in power mix increase from 6.2% to 9.2%, Power consumption/ton cement reduced from 74 to 71 kWh.
- Savings of INR 61/ton in other expenses due to various cost saving initiatives
- Synergies with Adani group- Utilization of fly ash generated by APL, Leverage APSEZ's MMLPs to serve major demand centers and use the company's expertise in logistics to reduce cost, leverage APL's expertise to improve CPP's operational excellence (Lakshya), improved governance and digital infra

Key Financials

Particulars		FY23
Revenue	INR Cr.	31,684
EBITDA	INR Cr.	4,368
EBITDA %	%	13.8%
PAT	INR Cr.	2,168
PAT %	%	6.8%

Adani Cements Limited: Credit Updates



Domestic Ratings

CRISIL: AAA / Stable

The ratings factor in the strong business risk profile by virtue of Ambuja and ACC Ltd (ACC; 'CRISIL AAA/Stable/CRISIL A1+') being the second-largest cement group in India. The strong presence of the Adani group in coal, power and logistics verticals will result in structural reduction in cost of production of cement owing to synergy benefits strengthening the business risk profile over the medium term.

The financial risk profile of the company will remain strong over the medium term supported by a debt-free balance sheet and robust liquidity. While the extent of improvement in cost of production from higher synergies remains a monitorable, CRISIL Ratings believes that the capex plans could anyways be funded via internal accruals, existing cash balance and share warrant money over the medium term and hence, does not expect leveraging of the balance sheet.

Debt Maturity Profile as on 31 Mar 2023 (INR Cr)

Cash Balances¹: 11,912 cr Run rate EBITDA²: 9,000 cr



Key Assumptions for Debt Maturity Profile for ACL:

Out of Ambuja and ACC Acquisition Debt Rs. 32,868 Cr. o/s as on 31st Mar 23, Rs. 1,643 Cr. has been repaid in Apr 23 and balance debt is being refinanced with 3 Year tenor and becoming due for refinancing in FY2027

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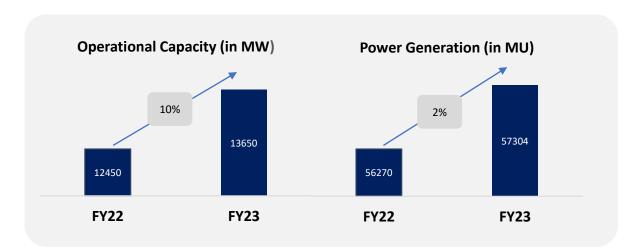
Adani Power Limited

Adani Power Limited: FY23 Highlights



Business Updates

- Completion of Scheme of Amalgamation of six operating subsidiaries of APL viz.
 Adani Power Maharashtra Limited ["APML"], Adani Power Rajasthan Limited ["APRL"],
 Adani Power (Mundra) Limited ["APMuL"], Udupi Power Corporation Limited ["UPCL"],
 Raipur Energen Limited ["REL"], and Raigarh Energy Generation Limited ["REGL"] with
 APL.
- Synchronization with Bangladesh Grid of Unit1(800MW) of 1600 Ultra-supercritical Power plant at Godda, Jharkhand.
- PAT is higher due to higher EBITDA, lower finance cost on account of debt prepayment, Tax reversal consequent to the scheme of amalgamation becoming effective.
- EBITDA is higher due to higher tariff realisation and one-time revenue recognition, offset mainly by higher fuel cost.



Regulatory Updates

- Release of partial coal shortfall claims, LPS, carrying cost and CIL T&D claims amounting to Rs.8,830 Crore by Maharashtra DISCOM pending final settlement.
- Release of partial coal shortfall and LPS claims amounting to Rs.655 Crore by Haryana DISCOM pending final settlement.
- Release of LPS of Rs.1348 Crore by Karnataka DISCOMs pending final settlement.

Key Financials (INR Cr)

	FY22	FY23	% change
Revenue	31,686	43,041	35.8%
EBITDA	13,835	14,427	4.3%
EBITDA %	43.7%	33.5%	
PAT	4,912	10,727	118.4%
PAT %	15.5%	24.9%	

Adani Power Limited: Credit Updates



Domestic Ratings

Listed Entities	Domestic Rating Agency	INR Ratings
APL	CRISIL	A/Stable
APL	India Rating	A/ Positive
APJL	BWR	BBB-/Stable
APJL	India Rating	BBB-/Positive

Debt Maturity Profile as on 31 March 2023 (INR Cr)



Agency	Ratio	Max Permitted	Currently at
IndiaRatings &Research	Net Debt / EBITDA	<4.0x	2.27x
CRISIL	Net Debt / EBITDA	<4.0x	2.27x

^{1.} Cash Balances as on 31March 2023: Includes cash & cash equivalents, bank balances, current investments, market value of marketable securities (non-current investments), balance held as margin money & deposit for more than 12 months.

^{2.} Run-rate EBITDA considers annualized EBITDA for assets commissioned after the start of the year. Run rate EBITDA includes other income. It includes Prior period revenue..



Global Rankings

APSEZ

- Accorded 1st position in global rankings for "Transport & Logistics" sector among emerging markets by Moody's ESG Solutions
- Ranked top 10 out of 297 cos. in Global Transportation & Transportation Infra sector in **S&P Global Corp. Sustainability Assessment**

ATL

AEML has achieved 30.04% renewable in power mix as of March'23, legally committed to a target of 60% by 31st Mar 2026

AGEL

AGEL certified 'water positive' by DNV for FY23 – surpassing its target to become Net Water Neutral by FY25 way ahead of time

APL

- APL achieved score of 59/100 in Corporate Sustainability Assessment (CSA) by S&P Global, which is better than World electric utility average score of 33/100.
 The Score was revised to 54/100 on 18.02.2023 citing Media & Stakeholder Analysis. APL has applied for reassessment of score.
- APL scored 3.5/5.0 In FTSE ESG rating, which is better than World Utilities Average score of 2.7/5.0 in Dec '22

AEL

- IGBC Platinum certification achieved for 'Data Centre' facility in Chennai and 'Solar business" building in Mundra
- Adani Solar has won the 'Aegis Graham Bell' Award in the category for Innovation in Manufacturing
- MIAL Best Sustainable Airport at the ASSOCHAM 14th International Conference and Awards for Civil Aviation, 2023

Adani Portfolio- Analytics by Entity referenced in Allegation



of Allegations in Short Seller Report by entity

Entity	#	%	<3 years	3-10 years	>10 years	Not Defined
Family Office	30	34%	5	2	8	15
Group	26	30%	1	5	5	15
AEL	8	9%	-	4	2	2
APL	8	9%	3	2	1	2
AGEL	7	8%	-	5	1	1
ATL	4	5%	-	3	-	1
ATGL	3	3%	-	-	-	3
Adani Australia	2	2%	1	-	1	-
Total ¹	88		10	21	18	39

4 made up "allegations" (based on Adani disclosures) pertaining to last 3 years!

With this small presentation – enjoy and thank you for being here!

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Thank You

